

# ACTIONABLE

Marketing Campaign Solution



# **EASY**

- · Knowledge as No.1 CRM provider
- · Essential functions for marketer
- Intuitive & simple UI/UX

# **POWERFUL**

- Execute various types of campaign immediately
- · Easy targeting by simple Drag & Drop
- · Support Omni-channel for customers

# FIELD MARKETING

- Execute required marketing in field immediately
- Execute marketing with IoT (Internet of Things)
- Execute intelligent personalized marketing





### I Closed Loop Marketing

### Customer & Business Insight

- Open, flexible, business intelligence platform
- · Pre-built dashboards

### Marketing Reporting & Analytics

- Closed loop tracking
- · Marketing monitoring
- · Continuous learning
- · Metadata driven analytics
- · Metadata driven segment

### Response & Lead Management

- · Multi-channel response capture
- · Lead generation management
- · Integrated ROI analytics

# Manage CUSTOMER Plan Execute

### Events Management & Execution

- · Events(Promotion) management
- Integrated with customer-facing channels
- · Rule-based campaign execution

### Planning & Resource Management

- · Fact-based planning & budgeting
- Enterprise calendar
- · Contents management

### Campaign Management

- Segmentation and targeting
- Campaign design and execution
- IN/OUT bound campaign
- · Cross-channel







### Various Types of Campaign







- · Planning & Budgeting
- · Quick campaign using template
- · Intuitive execution mechanism
- · Full integration with iCIGNAL IoT
- · Easy to use based on intelligent guide by campaign type
- · Target campaign, open campaign, promotion
- · LBS marketing using Geo-fence, Wi-Fi & Beacons

### Logical ROI Index and Simulation



- · ROI simulation support & approval process
- · Measurable impact on the business

### Offer Execution and Tracking



- · Web/E-mail/SMS/MMS/Mobile Offer
- Embed response forms to manage recipient opt-outs and preferences
- · Faster campaign set-up
- · Easier linking of offers to product and reward promotions
- · Offer fatigue management

### Highly Interactive UX & Flexible Targeting



- Drag & drop to define segmentation condition
- · Simplified filter terminology
- · Sample counts for large data sets
- · Easily add or remove fields based on meta data
- · Fully integrated with analytics platform
- · Queries across many different subject areas, allowing complex queries
- · Editing queries manually
- · Allow rules (such as profiling, privacy, contact frequency) to be easily applied

### Big Data Base Analytics



- Analysis Top 10 campaign results & details
- · Over 100 pre-built marketing reports
- · Support dynamic Ad-hoc query
- · Provide intuitive dashboard

